

# Annual Report of the top 5 brokers and the top 5 execution venues

2019 reporting

## Natixis TradEx Solutions

This document has been prepared in accordance with Article 65 (6) of Delegated Regulation (EU) 2017/565 and Article 27 (6) of Directive 2014/65 / EU on markets in financial instruments (MiFID II). It provides information on:

- Top 5 brokers by category of financial instruments in terms of transaction volumes for the year 2019 and summary information on the quality of execution obtained for the Reception and Transmission of Orders (RTO) activity of NTEX; and to
- Top 5 places of execution by category of financial instruments in terms of transaction volumes for the year 2019 and summary information on the quality of execution obtained for orders executed by NTEX.

NTEX offers its services only to professional customers, so this classification is only carried out for this category of customers.

## INTRODUCTION

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NTEX offers an intermediation service, independently and in the exclusive interest of its clients. As part of its intermediation activity, NTEX meets the obligations of best selection and best execution of orders, stemming from the regulations in force and from its order selection and execution policy, available on the following website:

<https://www.tradex-solutions.natixis.com/fr/transparence>

These obligations consist in taking all possible measures allowing the best selection and the best execution of an order given by a client according to the various criteria and factors detailed in the policy.

This policy is based on :

- ⇒ a process for selecting venues;
- ⇒ a standardized process for selecting intermediaries;
- ⇒ a process for monitoring the organization in place.

As part of its RTO activity, NTEX transmits the orders it receives from its clients to intermediaries for execution. In this case, NTEX has an obligation of better selection from a selection of intermediaries used.

In order to obtain the best possible result when transmitting these orders, NTEX has set up a mechanism for evaluating and selecting intermediaries.

As part of its order execution activity, NTEX directly executes its clients' orders on multilateral or bilateral trading platforms or on its own account for Securities Financing Transactions.

In this case, NTEX has a best execution obligation with a selection of authorized intermediaries.

NTEX traders transmit or execute these orders at the following different trading venues :

- \* regulated markets,
- \* multilateral trading systems,
- \* organized trading systems.

Orders may also be transmitted or executed with systematic internalisers, market makers or other liquidity or over-the-counter providers.

NTEX also acts in execution for its own account or as an agent for the Securities Financing Transactions (SFT) of its clients.

In order to best meet its legal execution obligations, NTEX applies specific execution criteria and does not use the same execution platforms for SFT as for other transactions. Indeed, due to the specific nature of SFT, it is necessary to distinguish them from the other tables concerning the first five execution venues.

## CLASSIFICATION OF THE TOP 5 BROKERS

### I Quantitative elements

NTEX receives and transmits orders from its clients without specific instructions on the aggressive or passive direction of the order (see definition in Article 2 Delegated Regulation 8.6.2016). This information is not applicable for all asset categories.

The tables by asset category, provided for by RTS 28, not presented in the classifications below correspond to financial instruments not processed by NTEX in 2019.

Equities and similar instruments that are not in the ESMA classification on no-quotation regimes are not included in the "Equities and similar instruments" tables but are grouped together in the "Other instruments" table.

All figures have been drawn up in euros. Where the execution or transmission of client orders has not been carried out in euros, a conversion has been made in euros based on the applicable spot exchange rate in force.

#### a) Top five brokers-equity and similar instruments according to liquidity

For the equities and similar instruments category, orders are sent to intermediaries according to the main criteria of price, cost and size of the order, regardless of the liquidity criterion (no listing) of the instrument.

Tick-size Levels / liquidity 1 and 2 (from 0 to 79 transactions per day)

Class of Instrument	Equities – Shares and Depository Receipts – Tick size liquidity bands 1 and 2 (from 2000 trades per day)				
Notification if < 1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
MORGAN STANLEY AND CO. INTERNATIONAL PLC (LEI: 4PQUHN3JPF6NF3BB653)	31.78%	28.19%	Not applicable	Not applicable	0.00%
CITIGROUP GLOBAL MARKETS LIMITED (LEI: XKZZ2JZF41MRHTR1V493)	31.51%	27.76%	Not applicable	Not applicable	0.00%
DEUTSCHE BANK AG (LEI: 7LTWFZYICNSX8D621K86)	12.78%	13.13%	Not applicable	Not applicable	0.00%
MERRILL LYNCH INTERNATIONAL (LEI: GGDZP1UYGU9STUHRDP48)	7.11%	8.79%	Not applicable	Not applicable	0.00%
J.P. MORGAN SECURITIES PLC (LEI: K6Q0W1PS1L104IQL9C32)	3.38%	1.55%	Not applicable	Not applicable	0.00%

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### Tick-size Levels /liquidity 3 and 4 (from 80 to 1999 transactions per day)

Class of Instrument	Equities – Shares and Depository Receipts – Tick size liquidity bands 3 and 4 (from 80 to 1999 trades per day)				
Notification if < 1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
CITIGROUP GLOBAL MARKETS LIMITED (LEI: XKZZ2JZF41MRHTR1V493)	19.23%	17.32%	Non applicable	Non applicable	0.00%
MORGAN STANLEY AND CO. INTERNATIONAL PLC (LEI: 4PQUHN3JPF6FNF3BB653)	18.19%	13.72%	Non applicable	Non applicable	0.00%
VIRTU ITG EUROPE LIMITED (LEI: 213800EEC95PRUCEUP63)	9.53%	8.10%	Non applicable	Non applicable	0.00%
EXANE (LEI: 969500UP76J52A9OXU27)	8.97%	10.75%	Non applicable	Non applicable	0.00%
DEUTSCHE BANK AG (LEI: 7LTFWZYICNSX8D621K86)	8.20%	8.38%	Non applicable	Non applicable	0.00%

### Tick-size Levels /liquidity 5 and 6 (more than 2000 transactions per day)

Class of Instrument	Equities – Shares and Depository Receipts – Tick size liquidity bands 5 and 6 (from 2000 trades per day)				
Notification if < 1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
EXANE (LEI: 969500UP76J52A9OXU27)	13.37%	10.17%	Not applicable	Not applicable	0.01%
CITIGROUP GLOBAL MARKETS LIMITED (LEI: XKZZ2JZF41MRHTR1V493)	12.07%	10.81%	Not applicable	Not applicable	0.00%
MORGAN STANLEY AND CO. INTERNATIONAL PLC (LEI: 4PQUHN3JPF6FNF3BB653)	10.57%	7.96%	Not applicable	Not applicable	0.00%
J.P. MORGAN SECURITIES PLC (LEI: K6Q0W1PS1104QL9C32)	10.46%	5.97%	Not applicable	Not applicable	0.00%
VIRTU ITG EUROPE LIMITED (LEI: 213800EEC95PRUCEUP63)	10.40%	6.57%	Not applicable	Not applicable	0.00%

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## b) Top five brokers– Other instruments

Class of Instrument	Other Instrument				
Notification if < 1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
MORGAN STANLEY AND CO. INTERNATIONAL PLC (LEI: 4PQUHN3JPFQFNF3BB653)	16.71%	16.67%	Non applicable	Non applicable	0.00%
DEUTSCHE BANK AG (LEI: 7LWFZYICNSX8D621K86)	13.84%	10.21%	Non applicable	Non applicable	0.00%
CITIGROUP GLOBAL MARKETS LIMITED (LEI: XKZZ2JZF41MRHTR1V493)	12.82%	14.16%	Non applicable	Non applicable	0.05%
MERRILL LYNCH INTERNATIONAL (LEI: GGDZP1UYGU9STUHRDP48)	10.89%	9.30%	Non applicable	Non applicable	0.00%
EXANE (LEI: 969500UP76J52A9OXU27)	8.70%	7.71%	Non applicable	Non applicable	0.00%

The above table relating to "Other instruments" concerns transactions relating to equities and similar instruments that are not in the ESMA classification on no-quotation regimes.

Orders are sent to intermediaries according to the main criteria of price, cost and size of the order, regardless of the liquidity criterion (no quotation) of the instrument.

## c) Top five brokers– Equity derivatives

Class of instrument	Equity derivatives				
Notification if <1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
MORGAN STANLEY & CO. INTERNATIONAL PLC (LEI: 4PQUHN3JPFQFNF3BB653)	26.91%	16.56%	Not applicable	Not applicable	0.00%
SOCIETE GENERALE SA (LEI: O2RNE8IBXP4R0TD8PU41)	18.28%	30.13%	Not applicable	Not applicable	0.00%
BARCLAYS BANK PLC (LEI: G5GSEF7JJP5I7OUK5573)	15.25%	16.66%	Not applicable	Not applicable	0.00%
GFI SECURITIES LIMITED (LEI: GUNTJCA81C7IHNBGI392)	11.91%	13.12%	Not applicable	Not applicable	0.00%
TRADITION SECURITIES AND FUTURES (LEI: 969500ULCOY1IG0A4O72)	8.58%	5.48%	Not applicable	Not applicable	0.00%

For this category of assets, orders are sent to authorized intermediaries according to the main criteria of price, speed of execution and size of the order.

#### d) Top five brokers – Exchange traded products

Class of instrument	Exchange traded products				
Notification if <1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
NATIXIS (LEI: KX1WK48MPD4Y2NCUIZ63)	46.32%	26.07%	Not applicable	Not applicable	0.00%
OPTIVER V.O.F (LEI: 7245009KRYSAIB2QCC29)	18.78%	0.95%	Not applicable	Not applicable	0.00%
SOCIETE GENERALE SA (LEI: O2RNE8IBXP4ROTD8PU41)	8.92%	10.02%	Not applicable	Not applicable	0.00%
TRADITION SECURITIES AND FUTURES (LEI: 969500ULCOY1IG0A4072)	7.46%	3.82%	Not applicable	Not applicable	0.00%
BNP PARIBAS SA (LEI: R0MUWSFPU8MPRO8K5P83)	7.41%	3.34%	Not applicable	Not applicable	0.00%

For this asset category, orders are sent to intermediaries according to the main criteria of price, speed of execution and size of the order.

NTEX acts either in RTO or in execution on behalf of third parties when it executes orders for this category of assets on the MTF Tradeweb, which is a platform that allows electronic calls for bids to be made (see point CLASSIFICATION OF THE TOP 5 EXECUTION VENUES / I Quantitative data / b) Top five execution venues - Listed index products).

Note: in 2019, for this asset class, orders processed in RTO and execution on behalf of third parties were, in total, executed at 65.27% on the MTF Tradeweb and at 16.09% by Natixis in RTO.

#### e) Top five brokers – Interest rate derivatives

Class of instrument	Interest rate derivatives				
Notification if <1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
AUREL BGC (LEI: SRJTDGZG4559ESIYLD31)	35.69%	44.04%	Not applicable	Not applicable	0.00%
TRADITION SECURITIES AND FUTURES (LEI: 969500ULCOY1IG0A4072)	29.11%	33.28%	Not applicable	Not applicable	0.00%
GFI SECURITIES LIMITED (LEI: GUNTJCA81C7IHN8GI392)	14.33%	12.61%	Not applicable	Not applicable	0.00%
MORGAN STANLEY & CO. INTERNATIONAL PLC (LEI: 4PQUHN3JPF6FN3BB653)	8.33%	1.97%	Not applicable	Not applicable	0.00%
BARCLAYS BANK PLC (LEI: G5GSEF7VJPSI7OUK5573)	5.73%	1.48%	Not applicable	Not applicable	0.00%

For this category of assets, orders are sent to authorized intermediaries according to the main criteria of price, speed of execution and size of the order. These are mainly bond futures.

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## II Qualitative elements

### **a) Relative importance given to price, costs, speed, likelihood of execution, order size and nature of the order**

The execution factors and criteria taken into account to determine the methods of transmission of client orders are defined in NTEX's order selection and execution policy, available on the following website:

<https://www.tradex-solutions.natixis.com/fr/transparence>

### **b) Description of links conflict of interest and common holdings with one or more brokers used to executed orders**

The list of the main intermediaries used by NTEX is communicated to its clients (in particular via its order selection and execution policy) who have the possibility of requesting a more restricted selection from this list.

In 2019, NTEX maintains capital links with its intermediaries in the BPCE group, of which NTEX is a part.

### **c) Special agreement concluded with brokers concerning payments made or received, discounts, rebates or non-monetary benefits obtained**

NTEX has no agreement with the brokers for the receipt of pecuniary or non-pecuniary benefit. Furthermore, NTEX does not receive any remuneration or any major pecuniary or non-pecuniary incentive from brokers.

NTEX is only remunerated on its intermediation activity through commissions invoiced to its clients.

### **d) Factors that led to the modification of the list of intermediaries mentioned in the company order selection and execution policy**

NTEX regularly monitors the market, both with regard to the quality of intermediaries and new technological offers.

In 2019, NTEX therefore changed its list of intermediaries to take into account the possibilities of services offered by new players, its assessment of intermediaries and the needs of its clients on certain asset classes, but did not use reports. RTS 27 of intermediaries as part of its selection process.

### **e) Way in which the execution of orders varies according to the category of clients**

The quality and selection criteria of brokers are not broken down by type of clientele because NTEX only offers its services to professional clients. By asset category, it therefore takes into consideration the same criteria to obtain the best possible result for all of its clients.

**f) Preferred criteria in relation to price and immediate costs when transmitting for execution of orders from retail clients**

Not applicable given NTEX's customer structure, except for constraints imposed by its customer.

**g) Monitoring of the order selection and execution policy**

NTEX regularly monitors and evaluates the effectiveness of its order selection and execution policy in order to correct, if necessary, any potential deficiencies observed. This policy includes the assessment of the quality of the execution of its intermediaries.

NTEX has set up a mechanism for the selection, evaluation and monitoring of intermediaries based on the following three main points:

- ⇒ setting up and updating criteria for evaluating intermediaries on the order execution part,
- ⇒ the implementation of execution quality monitoring by intermediary: via the Transaction Cost Analysis analysis tool, but also via tools developed internally;
- ⇒ the periodic evaluation of intermediaries within the framework of the Intermediaries Committee.

These analyzes, coupled with second level controls, confirmed that over the past period, NTEX had met its obligations of better selection.

These analyzes are used by negotiators who adjust their execution channels as necessary to always serve the best interests of NTEX clients.

Finally, during the 2019 vote, the vote incorporated a CSR approach which completed the overall rating for intermediaries present in all of NTEX's activities (RTO and CTT) with a sufficiently large volume for the different asset classes. , via analyzes resulting from questionnaires sent by NTEX.

The objective of this new approach was, in a dynamic vision, to identify the position of counterparties and brokers on the subject by constituting a first benchmark and to make them aware of the subject, including in the chain of execution. Work will continue in 2020.



## CLASSIFICATION OF TOP 5 EXECUTION VENUES

### I Quantitative elements

NTEX executes its clients' orders without specific instructions on the aggressive or passive direction of the order (see definition in article 2 Delegated Regulation 8.6.2016). This information is not applicable for all asset categories.

The tables by asset category, provided for by RTS 28, not presented in the classifications below correspond to financial instruments not processed by NTEX in 2019.

All figures have been drawn up in euros. Where the execution or transmission of client orders has not been carried out in euros, a conversion has been made in euros based on the applicable spot exchange rate in force.

#### a) Top five execution venues– Debt instruments

Class of instrument	Debt Instruments				
Notification if <1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
TRADEWEB EUROPE LTD (MIC: TREU)	15.67%	44.71%	Not applicable	Not applicable	0.00%
SOCIETE GENERALE SA (LEI : O2RNE8IBXP4R0TD8PU41)	6.76%	1.59%	Not applicable	Not applicable	0.00%
BNP PARIBAS SA (LEI : R0MUWSFPU8MPRO8K5P83)	6.20%	2.68%	Not applicable	Not applicable	0.00%
BRED BANQUE POPULAIRE (LEI : NICH5Q04ADUV9SN3Q390)	5.35%	1.74%	Not applicable	Not applicable	0.00%
J.P. MORGAN SECURITIES PLC (LEI : K6Q0W1PS1L1O4IQL9C32)	4.66%	2.63%	Not applicable	Not applicable	0.00%

For this asset category, orders are executed with intermediaries according to the main criteria of price, speed of execution and size of the order.

In 2019, 15.67% of orders are executed on the MTF Tradeweb, which is a platform that allows electronic calls for bids to be made.

## b) Top five execution – Exchange traded products

Class of instrument	Exchange traded products				
Notification if <1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
TRADEWEB EUROPE LTD (MIC: TREU)	100.00%	100.00%	Not applicable	Not applicable	0.00%

For this asset category, orders are executed with intermediaries according to the main criteria of price, speed of execution and size of the order.

NTEX acts either in RTO or in execution on behalf of third parties when it executes orders for this category of assets on the MTF Tradeweb, which is a platform that allows electronic calls for bids to be made (see point CLASSIFICATION OF THE 5 BROKERS / I Quantitative elements / d) Top five execution venues - Listed index products).

Note: in 2019, for this asset class, orders processed in RTO and execution on behalf of third parties were, in total, executed at 65.27% on the MTF Tradeweb and at 16.09% by Natixis in RTO.

## c) Top five execution venues – Interest rate derivatives

Class of instrument	Interest rate derivatives				
Notification if <1 average trade per business day in the previous	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
HSBC CONTINENTAL EUROPE (LEI: FOHUI1NY1AZMJMD8LP67)	40.06%	37.46%	Not applicable	Not applicable	0.00%
J.P. MORGAN LIMITED (LEI: 5493005OGM3USX5DOD03)	18.85%	11.50%	Not applicable	Not applicable	0.00%
BARCLAYS BANK PLC (LEI: G5GSEF7VJPS17OUK5573)	15.50%	10.62%	Not applicable	Not applicable	0.00%
BNP PARIBAS SA (LEI: ROMUWSFPU8MPRO8K5P83)	7.28%	9.73%	Not applicable	Not applicable	0.00%
MORGAN STANLEY & CO. INTERNATIONAL PLC (LEI: 4PQUHN3JPFQFNF3BB653)	4.38%	1.77%	Not applicable	Not applicable	0.00%

For this category of assets, orders are executed with authorized intermediaries according to the main criteria of price, speed of execution and size of the order. These are mainly IRS and interest rate asset swaps.

#### d) Top five execution venues – Credit derivatives

Class of instrument	Credit derivatives				
Notification if <1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
TRADEWEB EUROPE LTD (MIC: TREU)	70.43%	61.56%	Not applicable	Not applicable	0.00%
J.P. MORGAN SECURITIES PLC (LEI: K6Q0W1PS11O4IQL9C32)	8.27%	15.31%	Not applicable	Not applicable	0.00%
MERRILL LYNCH INTERNATIONAL (LEI: GGDZP1UYGU9STUHRDP48)	7.12%	6.19%	Not applicable	Not applicable	0.00%
BNP PARIBAS SA (LEI: ROMUWSFPU8MPRO8K5P83)	6.83%	11.40%	Not applicable	Not applicable	0.00%
GOLDMAN SACHS INTERNATIONAL (LEI: W22LROWP2IHZNBB6K528)	3.84%	2.28%	Not applicable	Not applicable	0.00%

For this category of assets, orders are executed with authorized intermediaries (ISDA contracts of our clients) according to the main criteria of price, speed of execution and size of the order.

In 2019, 70.43% of orders were executed on the MTF Tradeweb, which is a platform that allows electronic calls for bids to be made and enables greater speed of execution.

#### e) Top five execution venues – Currency derivatives

Class of instrument	Currency derivatives				
Notification if <1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
FX ALL (MIC: TRAL)	93.97%	74.94%	Not applicable	Not applicable	0.00%
CREDIT AGRICOLE CORPORATE AND INVESTMENT BANK (LEI: 1VUV7VQFKUOQSI21A208)	0.95%	0.91%	Not applicable	Not applicable	0.00%
NATIXIS (LEI: KX1WK48MPD4Y2NCUIZ63)	0.78%	0.45%	Not applicable	Not applicable	0.00%
SOCIETE GENERALE SA (LEI: O2RNE8IBXP4R0TD8PU41)	0.76%	4.19%	Not applicable	Not applicable	0.00%
MORGAN STANLEY & CO. INTERNATIONAL PLC (LEI: 4PQUHN3JPF6FNF3BB653)	0.62%	2.77%	Not applicable	Not applicable	0.00%

For this category of assets, orders are executed with authorized intermediaries (ISDA contracts of our clients) according to the main criterion of price, then speed of execution, size and nature of the order and probability of execution.

In 2019, 93.97% of orders are executed on the MTF FX ALL, which is a platform that allows electronic calls for bids to be made and enables faster execution.

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## f) Securities financing transactions

NTEX also acts in execution for its own account or as an agent for Securities Financing Transactions (SFT) of its clients. SFTs can either be used as a source of optimizing the profitability of a portfolio, or used as a source of financing subject to the borrower's commitment to return equivalent securities at a future date according to terms agreed bilaterally by the parties beforehand. at runtime.

Class of instrument	Securities financing transactions				
Notification if <1 average trade per business day in the previous year	N				
Top five execution venues ranked in terms of trading volumes (descending order)	Proportion of volume traded as a percentage of total in that class	Proportion of orders executed as percentage of total in that class	Percentage of passive orders	Percentage of aggressive orders	Percentage of directed orders
NATIXIS TRADEX SOLUTIONS (LEI: 969500OCY8KZTP2CB380)	42.87%	61.45%	Not applicable	Not applicable	0.00%
EQUILEND (MIC EQIE)	17.00%	5.20%	Not applicable	Not applicable	0.00%
SOCIETE GENERALE (LEI: O2RNE8IBXP4R0TD8PU41)	11.24%	3.67%	Not applicable	Not applicable	0.00%
CREDIT AGRICOLE CORPORATE AND INVESTMENT BANK (LEI: 1VUV7VQFKUOQSJ21A208)	10.86%	1.81%	Not applicable	Not applicable	0.00%
BNP PARIBAS SA (LEI: ROMUWSFPU8MPRO8K5P83)	5.19%	3.74%	Not applicable	Not applicable	0.00%

The intermediaries are selected according to the main price criteria while respecting the authorized counterparties.

## II Qualitative elements

### a) Relative importance given to price, costs, speed, likelihood of execution, order size and nature of the order

The execution factors and criteria taken into account to determine the execution modalities of client orders are defined in the NTEX order selection and execution policy, available on the following website: <https://www.tradex-solutions.natixis.com/fr/transparence>

### b) Description of links, conflicts of interest and common holdings with one or more of the platforms or counterparties used to execute orders

The list of the main intermediaries used by NTEX is communicated to its clients (in particular via its order selection and execution policy) who have the possibility of requesting a more restricted selection from this list.

In 2019, NTEX maintains capital links with its intermediaries in the BPCE group, of which NTEX is a part.

**c) Special agreement concluded with execution platforms or counterparties concerning payments made or received, discounts, discounts or non-monetary benefits obtained**

NTEX has no agreement with intermediaries and platforms for the receipt of pecuniary or non-pecuniary benefit. Furthermore, NTEX does not receive any remuneration or any major pecuniary or non-pecuniary incentive from counterparties and platforms.

NTEX is only remunerated on its intermediation activity through commissions invoiced to its clients.

**d) Factors that led to the modification of the list of intermediaries mentioned in the company's order selection and execution policy**

NTEX regularly monitors the market, both with regard to the quality of intermediaries and new technological offers.

In 2019, NTEX therefore changed its list of intermediaries to take into account the possibilities of services offered by new players, its assessment of intermediaries and the needs of its clients on certain asset classes, but did not use reports. RTS 27 of intermediaries as part of its selection process.

In addition, NTEX has connected to a new MTF allowing it to improve service to its customers.

**e) Way in which the execution of orders varies according to the category of clients**

The quality and criteria for selecting and executing orders are not broken down by type of clientele because NTEX only offers its services to professional clients. By asset category, it therefore takes into consideration the same criteria to obtain the best possible result for all of its clients.

**f) Preferred criteria over price and immediate costs when executing orders from retail clients**

Not applicable given NTEX's customer structure, except for constraints imposed by its customer.

**g) Monitoring of the order selection and execution policy**

NTEX regularly monitors and evaluates the effectiveness of its order selection and execution policy in order to correct, if necessary, any potential deficiencies observed. This policy includes the assessment of the quality of the execution of its intermediaries.

NTEX has set up a system for selecting, evaluating and monitoring intermediaries based on the following three main points:

- ⇒ setting up and updating criteria for evaluating intermediaries on the order execution part,
- ⇒ the implementation of execution quality monitoring by intermediary: via the Transaction Cost Analysis analysis tool, but also via tools developed internally;
- ⇒ periodic evaluation of intermediaries within the framework of the Intermediaries Committee.

These analyzes, coupled with second level controls, confirmed that over the past period, NTEX had met its best execution obligations.

These analyzes are used by negotiators who adjust their execution channels as necessary to always serve the best interests of NTEX clients.

Finally, during the 2019 vote, the vote incorporated a CSR approach which completed the overall rating for intermediaries present in all of NTEX's activities (RTO and CTT) with a sufficiently large volume for the different asset classes. , via analyzes resulting from questionnaires sent by NTEX.

The objective of this new approach was, in a dynamic vision, to identify the position of counterparties and brokers on the subject by constituting a first benchmark and to make them aware of the subject, including in the chain of execution. Work will continue in 2020.